THE GENDER PAY GAP AT AIRWAIR INTERNATIONAL LTD

For period ending 5th April 2020



THE GENDER PAY GAP

WHAT IS THE GENDER PAY GAP AND HOW IS IT CALCULATED?

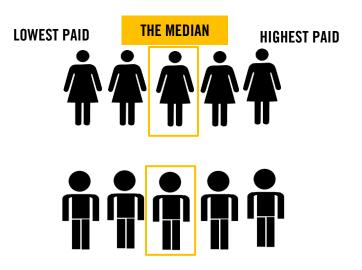
The UK government requires all employers with 250 or more employees to annually disclose their gender pay gap. The gender pay gap is not the same thing as equal pay. Equal Pay relates to men and women performing the same job but being paid differently, whereas the gender pay gap looks across all jobs at all levels within an organisation. Companies are required to disclose the median gender pay gap, and the mean gender pay gap. We calculate the gender pay gap using two methods:

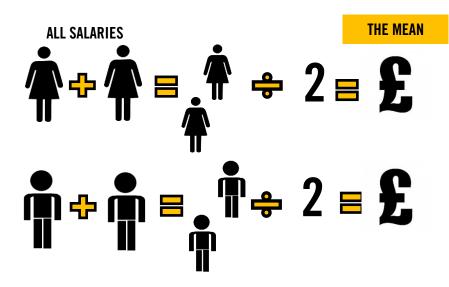
THE MEDIAN

If all of our employees were lined up in a female line and a male line, in order of pay from highest to lowest, the median gender pay gap compares the pay of the female in the middle of the line and the pay of the middle man.

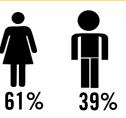
THE MEAN

The mean gender pay gap shows the difference in the average hourly pay rate between men and women in Dr. Martens.



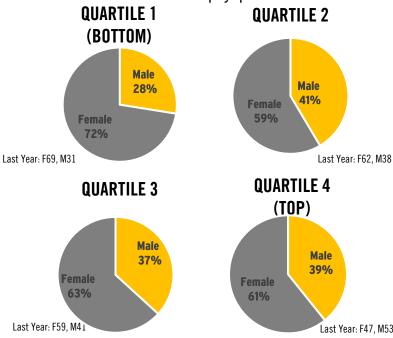


OUR GENDER DEMOGRAPHICS IN THE UK



OUR PAY QUARTILES

This is the proportion of males and females in each pay quartile, each containing 255 employees. We generally have a greater Female:Male ratio across our business and we see this reflected across all pay quartiles.



AIRWAIR INTERNATIONAL LTD — OUR GENDER PAY NUMBERS

OUR PAY GAP IN THE UK

Our MEDIAN (middle) gender pay gap is 15.7%
Last year 16.6%

Our MEAN (average) gender pay gap is 23.8%
Last year 25.6%

This is compared to the UK national average of 15.5% (median).

OUR PAY GAP GLOBALLY

We are a global business so we also calculated our gender pay gap across each of our regions (Americas, EMEA, Asia & Group) as well as at global level:

Our MEDIAN (middle) gender pay gap is 12.1%
Last year 17.1%

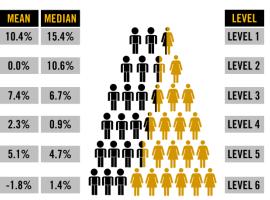
Our MEAN (average) gender pay gap is 12.0% Last year 23.6%

In our EMEA & Americas regions, for example, our Gender Pay Gap is tracking at 0% & -5.83% respectively (median)

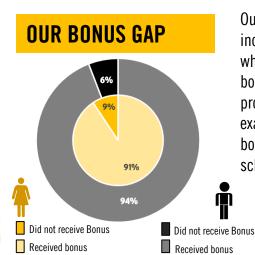
At Airwair International Ltd, we strongly believe in selecting the right person for the job. We continue to select the right person for the job regardless of their age, gender, race, ethnicity, or sexual orientation. We are pleased to report that women are represented at every level in our organisation. However, we recognise there is more we can do to make sure that we have gender balance in all areas or our business. We do have an imbalance in the number of men and women at difference levels throughout our hierarchy as shown on the pyramid. While we have a 60:40 split of females to males in our top pay quartile, females make up a smaller proportion of our most senior roles and, inevitably, people in more senior positions receive the highest pay. Where men and women are working in similar roles

they are paid equally.

Retail employees account for over 50% of our UK workforce. Typically more women than men are employed in this sector, and it is also an industry where pay rates tend to be lower. We have a higher percentage of female to male employees overall, and this is particularly the case within our retail stores where two thirds of these colleagues are female.



Our global reward framework allows us to measure like-sized roles (both in terms of scope and responsibility) against each other. When we look at roles of a similar responsibility, it paints a much different picture. We can see that across the majority of our internal levels we have a noticeably smaller gap (and in some levels, no gap) between the average male and average female pay.



Our Bonus Gap refers to bonuses paid up to 5th April 2020. This includes any annual management incentives, sales and retail and bonus plans. Our average Gender Bonus Gap is similar to last year, which, on one hand, reflects the continued success of our business and resulted in the payment of bonuses across the entire company. This does continues to highlight that we have a larger proportion of men in senior roles and consequently receiving a higher bonus. This has been further exacerbated by the number of people receiving a bonus this year. All employees are eligible for a bonus. The only employees not receiving a bonus payment are those that were not eligible for the scheme in that particular period.

Our MEDIAN (middle) gender bonus gap is 28.9%

Our MEAN (average) gender bonus gap is **57.1%**